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FISCAL YEAR 2021 ANNUAL REPORT

WEBSITE: ghpfish.org
FOOD BANK PHONE: 253-858-6179
FINANCIAL AID: 253-851-8800

MAILING ADDRESS:
PO BOX 154
GIG HARBOR, WA. 98335

FOOD BANK:
LOCATION: 4425 BURNHAM DRIVE
(EAGLES BUILDING)

HOURS:
MONDAY: 9:30-3:30
TUESDAY: CLOSED
WEDNESDAY: 9:30-6PM
THURSDAY: 9:30-6PM
FRIDAY: 9:30-3:30
CLOSED WEEKENDS AND HOLIDAYS

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**GIG HARBOR PENINSULA FISH
STATEMENT OF ACTIVITIES:**

	FY 2021	FY 2020	FY 2019
	10/1/2020-9/30/2021	10/1/19-9/30/2020	10/1/18-9/30/19
INCOME:			
Donations:	1,247,995.00	\$ 756,782.00	\$ 335,006
Grants:	481,804.00	\$ 86,678.00	0
Fundraising-New building:	2,252,381.00		
Earned income-interest:	7,676.00	\$ 26,272.00	\$ 17,789
Subtotal Income:	3,989,856.00	\$ 869,732.00	\$ 352,795
Value of In Kind Donations-	1,031,833.00	908,964	\$ 887,617
TOTAL DONATIONS & OTHER INCOME	5,021,689.00	\$ 1,778,696.00	\$ 1,240,412
EXPENSES:			
<u>Program Services</u>			
Financial aid:	637,935.00	311,421	\$ 114,613
Capital campaign	210,094.00	0	0
Purchased food and hygiene:	104,878.00	104,373	\$ 103,061
School counseling programs:	1,000.00	609.94	\$ 2,421
Christmas toy program-Dec 2020:****	54,838.00	6950	\$ 100
Operating expenses:rent, utilities, office exp.:	597,885.00	131,634	\$ 111,929
Total food and clothing distributed:	892,479.00	860,967	\$ 864,603
Total Expenses	2,289,015.00	1,415,955	\$ 1,196,727
Net income: income less all expenses:	2,732,674.00	363,351	\$ 43,685
<u>Financial aid:</u>			
# families served:	765	558	\$ 453
Average assistance per family:	837.50	\$ 558.00	\$ 215
FOOD DISTRIBUTED:			
Beginning inventory:	33,169.00	36,604	\$ 28,917
Purchased food and hygiene:	104,878.00	104,373	\$ 103,061
Donated food:	795,105.00	849,322	\$ 839,010
Ending inventory not yet distributed:	25,665.00	33,169	\$ 36,604
Total food distributed:	892,479.00	848,457	\$ 829,343
OTHER SERVICES PROVIDED IN FY 2021:			
School counseling services:	7 students	4 students	24 students
Christmas toy program: ***2020	666 children	307 children	313 children
Food boxes given to:(7 days food supply)	3490 fam/8,594 indiv	4,210Fam/10,091Indiv	4,342 Fam/9,847Indiv
Christmas Holiday food program:	208 fam/516 individuals	212 families/605 indiv	208 families/516 indiv
Grocery store pickups:	156 days of pickups	158 days of pickups	150 days of pickups
Telephone monitor calls:**	monitor 251/ fb 893	monitor 173/fb 794	m116/580FB=696
Transportation rides:	27 rides/116 deliveries	93 rides/73 deliveries	749
# Students receiving Financial Assistance	43	37	37
Volunteers(new):	n/a	46	29
SUMMARY OF AID GIVEN FOR FY 2021			
Cost of program services:	\$ 2,289,015.00	1,385,405.00	\$ 1,163,770
Value of food distributed:	\$ 892,479.00	848,457.00	\$ 829,343
Volunteer hours: 32,664 valued at \$33.02*	\$ 1,102,410.00	\$ 835,917.81	\$ 949,253
Volunteer miles: 85,425 valued at \$.14	\$ 11,959.00	\$ 9,480.00	\$ 12,408
VALUE OF TOTAL COMMUNITY AID	\$ 4,295,863.00	3,079,259.81	\$ 2,954,774
*Value of volunteer time for 2021 \$33.75 in WA state-as listed in Independent Sector increase of 2.2%			
**Telephone monitors are scheduled only for Tuesday when FB is closed			
***because our fiscal year runs from Oct 2020 to September 2021, Christmas falls in 2020 not in 2021 for this FY			
****tracking value of toy donations received, then distributed			
Respectfully submitted by GHP FISH Coordinators			

GIG HARBOR PENINSULA FISH
Fiscal Year 2021
Board President's report

What a year this has been. Despite all of the uncertainty created by the COVID situation, the Gig Harbor community has continued to come together to help their neighbors to not only deal with the difficulties presented by the pandemic, but to provide hope and a bright path forward.

A special word of thanks to our volunteers who have put in more than 14,000 hours of hard work to make sure our neighbors have the assistance they need. Our volunteers have been especially creative in overcoming numerous obstacles that made it possible to provide more than a half million pounds of food to over 8,500 individuals. The number of families needing food assistance has continued to grow and the trend shows no signs of easing.

Thanks to the generosity of our community, we were able to provide more than twice the amount of financial assistance this year than in the previous year. This enabled many more people to stay in their homes and to keep the lights on. It also helped clients with medical bills, as well as helping low-income college and technical school students with books, equipment, and transportation.

The Christmas Toy Program was another huge success with over 600 children getting everything from Legos and Barbie dolls to bicycles. An incredible volunteer team set up a process that enabled parents to select toys for their kids remotely, so this was a gift to parents as well as to their children.

Another bright spot this past year has been the remarkable progress that WA Patriot Construction has made on our new facility. With the aid of Star Rental, RGA Architecture, Gray Road Holdings, our volunteer Owners Representative and many others, the new building will be ready for us to move in by mid-summer. WA Patriot has been remarkably responsive to the needs of the food bank, making sure that we get exactly what is needed in the new building.

The ongoing support of churches, businesses, civic groups, and individuals has made it possible to provide a degree of support to our neighbors that I never would have imagined a few short years ago. This a truly a remarkable community that continues to put others first. Thanks to all of you for what you have done this past year to make the Gig Harbor area an even better place to live. You give us hope for the future.

While it would be possible to flood you with many more numbers, in the end, it all comes down to "people", whether it be volunteers, clients or contributors. In the end, the important thing is that we are here for each other. And that is what GHP FISH is all about, PEOPLE.

Ron Coen
Board President

Gig Harbor Peninsula Fish

Statement of Financial Position

As of February 23, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 Harborstone Business Checking	415,006.81
1002 Harborstone Savings	25.21
1003 HomeStreet Checking	1,880.13
1004 School Counselor's Account	0.00
1005 Pay Pal	0.00
1006 BUILDING FUND - CHECKING	1,838,134.36
1007 Waddell & Reed Brokerage	0.00
1010 Petty Cash	80.00
1030 Interest Bearing Accounts	1,194,228.54
Total Bank Accounts	\$3,449,355.05
Other Current Assets	
1009 Hartford Insurance	61,393.92
1017 Donated Safeway cards	0.00
1020 Gift/Gas Cards	13,488.90
1022 Covid gift cards	0.00
1034 HomeStreet MM Building	50,326.38
1110 INVESTMENT	831,463.85
1200 Inventory	0.00
12000 *Deposits Pending	0.00
1201 Food Inventory	25,665.00
1202 Clothing Inventory	0.00
1203 Toy Inventory	2,075.00
1400 SUSPENSE	0.00
Total Other Current Assets	\$984,413.05
Total Current Assets	\$4,433,768.10
Fixed Assets	
1500 Furniture & fixtures	22,239.23
1507 Capitalized costs-Building	446,440.26
1508 Accumulated depreciation	-55,209.00
1511 Leasehold improvements	405,821.01
1514 Van	36,886.00
1520 Land	675,000.00
1521 New Building Construction Costs	1,640,438.59
Total Fixed Assets	\$3,171,616.09
TOTAL ASSETS	\$7,605,384.19

Gig Harbor Peninsula Fish

Statement of Financial Position

As of February 23, 2022

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
2002 Visa	0.00
2004 COSTCO VISA	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
2010 Refundable advance	675,000.00
2222 Deferred Revenue	0.00
2600 Payroll Liabilities	681.76
Total Other Current Liabilities	\$675,681.76
Total Current Liabilities	\$675,681.76
Total Liabilities	\$675,681.76
Equity	
3000 Opening Balance Equity	0.00
3300 Unrestricted Net Assets	4,258,352.86
Net Revenue	2,671,349.57
Total Equity	\$6,929,702.43
TOTAL LIABILITIES AND EQUITY	\$7,605,384.19

GHP FISH CLOTHING DEPT.

FISCAL YEAR 2021 (OCT.1, 2020 – SEP. 30, 2021)

	VOLUNTEER HOURS	MILEAGE	TOLL CHARGES
OCTOBER 2020	15	89.8	1
NOVEMBER	27.5	147.2	1
DECEMBER	34.75	104	2
JANUARY 2021	57.5	136.8	2
FEBRUARY	43.25	102.6	1
MARCH	45.75	133.1	1
APRIL	50.5	150.8	1
MAY	47	187.4	2
JUNE	66.75	200.4	5
JULY	54.5	232.4	3
AUGUST	41.75	194.1	3
SEPTEMBER	44.75	144.6	--
TOTALS:	529	1,823.2	22

ITEMS PROCESSED	ESTIMATED VALUE OF ITEMS GIVEN TO CLIENTS
7,170	\$562.50

The Clothing Department continues to be affected by year two of the current health crisis as our clients have been unable to enter the building to shop. As a result, we dismantled our shopping area last year to make necessary workspace for processing food orders. We were sadly forced to refuse most clothing donations throughout the whole of the pandemic due to lack of space and difficulty in supplying items to our clients. This difficulty created the need to pass on much of what we did receive to another nonprofit in our area which helps the homeless, saving space for the highest quality and/or most needed items.

We also downsized our clothing volunteers for the duration of the pandemic utilizing only two of our eight regular helpers.

We have continued, however, to provide necessities upon request through our wish list system as items become available. The approximate number of items we were able to process and give our clients this year was significantly less than normal due to these unfortunate circumstances.

Respectfully Submitted,

Dawn Wagner
Clothing Coordinator
GHP FISH Food Bank & Community Services

Communications Committee report for FY 2021

The Communications Committee added two videographers to its team of former journalists, IT experts and GHP FISH leaders. This greatly enhanced the team's efforts to publicize GHP FISH and its programs to the community, as well as to its supporters and volunteers. Kathy Cummings and Steve Ducharme produced four short (2-3 minutes) videos for YouTube (GHP FISH Food Bank), Facebook, the website and public presentations. Topics included our mission, volunteers, and community generosity as well as the groundbreaking for the new facility.

Print publicity also continued to increase in FY 2021, with coverage by nearly all our local publications: Peninsula Gateway (3 articles), Key Peninsula News, Gig Harbor Now (currently online only) and Gig Harbor Living Local Magazine, plus complementary ads in Canterwood Magazine. The FISHline newsletter returned to twice yearly publication, with continuing efforts at graphic upgrades.

Regular Facebook posts kept a growing number of friends and followers informed and engaged. Volunteer outreach continued through e-newsletters on a MailChimp platform managed by Jennifer Clark and Amy Gartlan, as well as notices posted on a designated spot on the food bank's volunteer bulletin board. Northwest College of Art and Design summer intern Risa Wright collaborated with volunteer graphics lead Christine McArdle to create collateral materials for the capital campaign, a poster for FISH Week and an updated tri-fold flier.

Respectfully submitted,

Sue Lockett John
Communications Coordinator

GHP FISH Counselor's Fund for the year (10/1/2020-9/30/2021)

Beginning Balance 9/30/2020							\$439.90
date	deposit	check #	amount	number of student	description	(balance)	
10/1/2020		2635	\$121.09	1	immunizations	\$318.81	
11/24/2020		2636	\$90.00	1	eye exam	\$228.81	
10/6/2020	1000					\$1,228.81	
3/8/2021		2637	\$95.00	1	eye exam	\$1,133.81	
3/11/2021		2638	\$159.96	1	eye glasses	\$973.85	
5/3/2021		2639	\$163.03	2	carseats	\$810.82	
9/30/2021		2640	\$250.00	1	childcare	\$560.82	
10/22/2021		2641	\$108.75	1	Prodigy membership	\$560.82	
					Year End Balance	\$452.07	

For the fiscal year, 7 students were supported with immunizations, eye exams and glasses, car seats, and childcare needs, for a total of \$879.08.

I also included a recent payment of \$108.75 to support a math program membership for a student, to give you a current balance on the account of \$452.07

We so appreciate the support that FISH provides to our community, students, and families in such a wide variety of ways and having the flexibility to use this fund when immediate family needs present barriers for students success is something that we, as a counseling team, rely on and value.

Thank you for your continued partnership over the years and the amazing work you continue to do.

Thank you!

Becky Maffei (she/her)

maffei@psd401.net

Peninsula School District Lead Counselor

253-530-1078

cell 253-514-3056

GHP FISH Ed Aid Report

Graduates - 2020-2021 (5 students)

The Education Aid Program was hit hard this past school year. The continuation of the Governor's Stay Home Stay Healthy Mandate still impacts our student interest in education. The responses to our quarterly invitation letters were low averaging 6 per term. The students were both new and continuing.

There were success stories. Our graduates for the year include students studying education, kinesiology, cosmetology, information technology and accounting.

	Fall 2019	Winter 2020	Spring 2021	Summer 2021
# Students	13	18	8	4
Total \$	\$3,540	\$3,926	\$1,313	2468
Gas	\$1,400	\$1,950	\$450	300
Tolls	\$1,000	\$825	\$210	0
Books/Other	\$1,140	\$1,151	\$653	2168
Avg/Student	272	218	164.13	617

The new school year has begun for students. The fall term letter went out to 24 students. We have received 9 requests which includes twins who are incoming freshman at WSU. Another request is pending additional information Total support for the term at this time: 9 students - \$2539.04.

We received a heartfelt thank you from one student recently:

"That is an extra stress gone for me. Expect a very big thank you the next time I come in there. And know that I'm sending a very big thank you through the universe to you right now. I really feel blessed to have found kindness like this in my life. It's nice to know that we're not alone out here. Okay, that was more than I intended to say, but it really is such a good feeling to feel such kindness and I'm just going to send this before I second-guess myself. God bless."

Audrey

FINANCIAL AID PLEDGES FY2021

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total
Utilities	4,761.95	5,036.78	7,009.74	10,153.98	11,977.52	7,711.59	6,824.20	6,490.30	5,590.30	9,230.94	6,583.36	5,077.60	86,448.26
Housing	40,439.15	43,815.09	66,235.63	66,425.43	57,945.84	44,044.87	28,785.91	39,036.64	49,331.00	38,578.61	25,425.12	22,927.27	521,990.56
Medical	2,087.00	200.00	0.00	581.37	0.00	200.00	1,755.77	365.71	95.00	1,139.63	528.69	1,118.47	8,071.64
Misc	600.00	1,163.59	449.80	727.68	100.00	1,107.66	0.00	2,094.45	189.00	0.00	2,580.00	1,190.00	10,202.18
Non student Transportation	500.00	300.97	250.00	250.00	80.00	500.00	50.00	0.00	300.00	586.47	741.69	1,120.79	4,679.92
Student-Transportation	300.00	125.00	0.00	850.00	0.00	660.00	0.00	0.00	300.00	0.00	450.00	800.00	3,485.00
Student-Books etc	-489.14	0.00	0.00	1,516.82	117.50	574.40	118.68	728.96	2,253.80	0.00	645.60	193.44	5,660.06
Total	\$48,198.96	\$50,641.43	\$73,945.17	\$79,505.28	\$70,220.86	\$54,798.52	\$37,534.56	\$48,716.06	\$58,059.10	\$49,535.65	\$36,954.46	\$32,427.57	\$640,537.62
Total Client Per Month	70	70	92	78	77	68	45	54	57	50	52	52	765

2021 Budget: \$335,000

Over Budget 79,844.78

FY 2021 COVID 19 Fund Actual Payments	27,420	42,949	56,234	58,133	54,798	39,602	29,146	28,245	21,888	22,160	7,756	10,365	398,696
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History

FA-FY2020	11480.56	9071.8	7174.74	18681.9	8731.99	8831.08	18396.08	42216.79	48204.27	53252.66	31481.71	54270.85	311794.43
Total Clients	40	34	25	66	33	38	45	46	52	61.00	47	71	558
COVID 19 Housing Fund								32682.51	42607.2	45750.21	26772.93	47324.46	195137.31
Including Utilities Effective 8/9/20													
Client Disbursements								22	32	34	28	44	N/A
Total COVID Clients	7611	9633	6167	18101	11382	8843	11630	9429	8746	7806	69	85	113
FA-FY2019													
Total Clients	34	40	30	72	43	46	47	42	37	37	25	30	483
FA-FY2018													
Total Clients	6427	8941	10839	14434	8683	8755	13598	10208	9831	8716	6577	9408	116418
FA-FY2017													
Total Clients	9376	7022	15146	14291	11934	14317	10389	12178	7961	6896.00	7360	7712	124582
FA-FY2016													
Clients	6789	5920	8750	14357	11981	9839	8429	8524	6960	9270.00	4634	7294	102778
FA-2014/2015													
Clients	6739	6200	7961	10188	9976	7073	11641	7326	9120	7674	5868	9065	99032
FA-2013/2014													
Clients	8315	7241	8626	14408	11599	9056	8259	9097	8140	7557	6156	6069	104522
	37	38	43	66	54	51	39	41	36	32	25	22	484

SAFEWAY FOOD DRIVES FY 2021

	# ITEMS	VALUE*	CASH/CHECKS	TOTAL
October	572	\$ 955.24	\$ 1,023.00	\$ 1,978.24
November	877	\$ 1,464.59	\$ 1,215.00	\$ 2,679.59
December	0	\$ -	\$ -	\$ -
1st Qtr	1,449	\$ 2,419.83	\$ 2,238.00	\$ 4,657.83
January	0	\$ -	\$ -	\$ -
February	0	\$ -	\$ -	\$ -
March	992	\$ 1,656.64	\$ 1,383.00	\$ 3,039.64
2nd Qtr	992	\$ 1,656.64	\$ 1,383.00	\$ 3,039.64
April	1048	\$ 1,750.16	\$ 1,919.00	\$ 3,669.16
May	974	\$ 1,626.58	\$ 1,448.00	\$ 3,074.58
June	873	\$ 1,457.91	\$ 883.00	\$ 2,340.91
3rd Qtr	2,895	\$ 4,834.65	\$ 4,250.00	\$ 9,084.65
	coordinated by Ron & Kathy Butler			
July**	0	\$ 0	\$ 0	\$ -
August	1146	\$ 1,913.82	\$ 780.38	\$ 2,694.20
September	1,140	\$ 1,903.80	\$ 1,029.01	\$ 2,932.81
4th Qtr	2,286	\$ 3,817.62	\$ 1,809.39	\$ 5,627.01
	coordinated by Leslie Peterson and Paul & Kathy Marshall			
TOTALS	7,622	\$12,728.74	\$9,680.39	\$ 24,387.37

* Value = \$1.67

**First weekend in July coincided with July 4th holiday weekend

	FY 2020	FY 2019	FY 2018	FY 2017
	\$11,911.10	\$11,413.35	\$9,204.06	\$10,957.47
	\$6,823.60	\$5,595.05	\$7,841.10	\$6,366.25
	\$0.00	\$10,249.52	\$10,166.95	\$5,163.41
	\$0.00	\$10,095.21	\$11,742.61	\$7,537.85
	\$18,734.70	\$37,353.13	\$38,954.72	\$30,024.98

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S
1	STATISTICS FOR FY 2021 OCTOBER 2020 TO SEPTEMBER 2021																		
2	REASONS FOR NEEDING HELP:																		
3	WORK RELATED:																		
4	FINANCIAL: MISC:																		
5	FDSTAMUNEXP COVID FOOD																		
6	OCTOBER	350	165	132	53	299	47	38	43	3	12	24	7	5	1	7	104	13	
7	NOVEMBER	425	206	153	66	399	59	39	60	16	11	37	4	26	1	6	184	17	
8	DECEMBER	415	193	163	59	375	44	34	84	6	2	43	0	45	4	7	173	14	
9	JANUARY	275	138	101	36	232	248	21	42	0	20	27	2	28	1	8	90	9	
10	FEBRUARY	259	125	91	43	223	116	12	43	0	3	37	1	13	3	6	84	6	
11	MARCH	252	130	81	41	215	71	11	22	1	2	23	2	29	1	0	69	13	
12	APRIL	214	107	81	26	164	39	16	37	4	5	19	3	12	2	4	51	9	
13	MAY	224	111	96	27	184	43	18	33	1	5	11	5	14	2	3	57	13	
14	JUNE	245	117	93	35	181	38	18	36	0	8	15	4	6	2	0	55	11	
15	JULY	269	131	104	34	192	31	10	27	1	5	25	3	16	6	2	40	17	
16	AUGUST	258	117	101	40	203	31	16	13	3	9	19	3	15	1	2	36	10	
17	SEPTEMBER*	304	150	109	45	256	36	18	29	6	13	13	7	7	0	4	58	22	
18	TOTAL:	3490	1690	1305	505	2923	803	251	469	41	95	293	41	216	24	49	1001	154	
19	CONTINUED:																		
20	UNUSUAL SITUATIONS:																		
21	Abandn Gparents ed families # MEALS POSSIBLE																		
22	OCTOBER	20	183	55	299	7	0	1	20	0	1	18	11	0	14	18	17,703		
23	NOVEMBER	12	249	68	320	11	2	2	21	0	0	9	4	0	13	10	23,793		
24	DECEMBER	33	271	74	375	10	2	1	13	0	2	5	2	1	9	5	22,596		
25	JANUARY	21	192	65	215	3	4	0	12	0	3	6	5	0	12	9	14,301		
26	FEBRUARY	21	182	48	235	1	1	3	12	0	2	1	0	0	10	10	13,818		
27	MARCH	18	167	56	231	3	3	0	9	0	2	0	3	0	12	10	12,349		
28	APRIL	21	164	53	198	3	1	0	14	0	2	2	5	0	7	7	10,584		
29	MAY	12	158	46	220	2	1	3	10	0	3	2	1	1	6	2	12,180		
30	JUNE	19	158	48	245	5	1	1	14	0	2	1	1	0	8	7	10,857		
31	JULY	14	180	57	243	6	0	0	11	0	3	0	0	0	6	4	12,789		
32	AUGUST	19	167	42	244	3	0	1	20	0	1	1	0	0	7	5	13,314		
33	SEPTEMBER*	21	204	81	285	5	0	0	19	0	2	0	1	0	9	3	16,191		
34	TOTAL:	231	2275	693	3110	59	15	12	175	0	23	45	8	2	113	90	180,475		
35	These statistics are gathered from clients as they sign in for food. One client may check several reasons that he/she has for needing food.																		
36	RESPECTFULLY SUBMITTED:																		
37	Jan Coen																		

PENINSULA FISH FOOD BANK REPORT FOR
 PERISHABLE FOOD DONATIONS FROM LOCAL STORES:
 (must be frozen or sent on)

	Albertsons	Costco	Fred Meyer	Safeway	TARGET	Store totals:	Fridge fm	FN	Individual and Groups	Other, Bulk	TOTALS	Homeless*	MEALS POSSIBLE	COVID IMPACTED:	EXPLANATION OF OFFER ENDEEES:	COST OF FOOD BANK		
	Beginning Inventory	Value Per Person	\$33,000 Est Pounds Distributed	# Families	# Individuals	new client	# Deliveries	# Children 1st visit in	Areas of Service:	Gig Harbor:	Key Pen:	Other:	Homeless*	MEALS POSSIBLE	COVID IMPACTED:	EXPLANATION OF OFFER ENDEEES:	COST OF FOOD BANK	
October.	\$ 4,893	\$ 14,549	\$ 4,915	\$ 3,759	\$ 5,731	\$ 33,848	\$ 1,770	\$ 8,894	\$ 22,346	\$ -	\$ 66,858	\$ 6,279	\$ 768	\$ 14,569	\$ 74,380	1	74,380	\$ -
November.	\$ 4,813	\$ 15,604	\$ 4,691	\$ 3,869	\$ 6,438	\$ 35,416	\$ 957	\$ 7,774	\$ 32,931	\$ -	\$ 77,077	\$ 3,574	\$ 1,837	\$ 19,879	\$ 91,545	1.5	75,045	\$ 15,500
December.	\$ 5,999	\$ 15,077	\$ 7,590	\$ 3,499	\$ 8,058	\$ 40,162	\$ 606	\$ 5,115	\$ 85,182	\$ -	\$ 131,065	\$ 6,980	\$ 668	\$ 14,805	\$ 155,122	2	122,122	\$ 33,000
January.	\$ 5,411	\$ 10,812	\$ 2,889	\$ 2,742	\$ 5,661	\$ 27,515	\$ 526	\$ 11,167	\$ 21,824	\$ -	\$ 61,032	\$ 5,544	\$ 568	\$ 5,676	\$ 93,596	1.75	68,846	\$ 24,750
February.	\$ 3,360	\$ 7,841	\$ 3,791	\$ 3,071	\$ 6,022	\$ 24,085	\$ 798	\$ 10,397	\$ 14,310	\$ -	\$ 49,591	\$ 4,576	\$ 752	\$ 5,471	\$ 74,484	1	74,484	\$ -
March.	\$ 5,753	\$ 12,555	\$ 5,377	\$ 4,808	\$ 9,060	\$ 37,553	\$ 595	\$ 17,858	\$ 31,045	\$ -	\$ 87,042	\$ 6,647	\$ 1,470	\$ 7,522	\$ 86,447	1	86,447	\$ -
April.	\$ 3,489	\$ 9,501	\$ 6,914	\$ 4,524	\$ 9,628	\$ 34,055	\$ 1,152	\$ 4,496	\$ 19,111	\$ -	\$ 58,814	\$ 8,450	\$ 668	\$ 4,641	\$ 54,337	1	54,337	\$ -
May.	\$ 2,849	\$ 10,037	\$ 5,160	\$ 3,596	\$ 4,544	\$ 26,186	\$ 1,199	\$ 12,138	\$ 11,027	\$ -	\$ 50,549	\$ 4,208	\$ 2,338	\$ 6,564	\$ 50,567	1	50,567	\$ -
June.	\$ 3,185	\$ 16,780	\$ 5,962	\$ 3,704	\$ 7,482	\$ 36,339	\$ 369	\$ 9,960	\$ 26,373	\$ -	\$ 66,536	\$ 4,943	\$ 501	\$ 6,747	\$ 67,839	1	67,839	\$ -
July.	\$ 4,668	\$ 13,313	\$ 4,801	\$ 3,737	\$ 6,977	\$ 33,129	\$ 1,136	\$ 8,385	\$ 19,577	\$ -	\$ 64,447	\$ 6,513	\$ 568	\$ 8,470	\$ 65,836	1	65,836	\$ -
August.	\$ 4,300	\$ 16,266	\$ 4,016	\$ 2,804	\$ 6,430	\$ 33,306	\$ 688	\$ 12,650	\$ 18,621	\$ -	\$ 61,271	\$ 9,152	\$ 969	\$ 8,305	\$ 59,456	1	59,456	\$ -
September.	\$ 3,931	\$ 15,399	\$ 63,589	\$ 44,090	\$ 79,611	\$ 381,398	\$ 10,032	\$ 117,149	\$ 21,361	\$ -	\$ 88,005	\$ 9,586	\$ 568	\$ 8,838	\$ 66,690	1	66,690	\$ -
Total:	\$ 62,710	\$ 151,999	\$ 63,589	\$ 44,090	\$ 79,611	\$ 381,398	\$ 10,032	\$ 117,149	\$ 323,708	\$ -	\$ 842,287	\$ 76,052	\$ 11,673	\$ 111,487	\$ 66,690	1	66,690	\$ -

	Beginning Inventory	Value Per Person	\$33,000 Est Pounds Distributed	# Families	# Individuals	new client	# Deliveries	# Children 1st visit in	Areas of Service:	Gig Harbor:	Key Pen:	Other:	Homeless*	MEALS POSSIBLE	COVID IMPACTED:	EXPLANATION OF OFFER ENDEEES:	COST OF FOOD BANK
October.	\$ 74,380	\$ 88	\$ 44,539	350	843	38	13	299	47	\$ 4.20	165	132	53	17,703	104	new computer household appliances toiletries cleaning supplies	\$ 1,730.98
November.	\$ 75,045	\$ 66	\$ 44,937	425	1133	39	17	399	59	\$ 3.15	206	153	66	23,793	184	the babies household appliances toiletries cleaning supplies	\$ 217.64
December.	\$ 122,122	\$ 113	\$ 73,127	415	1076	34	14	375	44	\$ 5.40	193	163	59	22,596	173	PPC, house supplies toiletries cleaning supplies	\$ 554.73
January.	\$ 68,846	\$ 101	\$ 41,225	275	681	21	9	232	248	\$ 4.81	138	101	36	14,301	90	household supplies toiletries cleaning supplies	\$ 767.41
February.	\$ 74,484	\$ 113	\$ 44,601	259	658	12	6	223	116	\$ 5.39	125	91	43	13,818	84	household supplies toiletries cleaning supplies	\$ 882.17
March.	\$ 86,447	\$ 147	\$ 51,765	252	588	11	588	13	71	\$ 7.00	130	81	41	12,348	69	household supplies toiletries cleaning supplies	\$ 375.42
April.	\$ 54,337	\$ 108	\$ 32,537	214	504	16	9	171	39	\$ 5.13	107	81	26	10,584	51	printing, cleaning supplies household supplies toiletries cleaning supplies	\$ 488.46
May.	\$ 50,567	\$ 87	\$ 30,279	224	580	18	13	184	43	\$ 4.15	111	96	27	12,180	57	household supplies toiletries cleaning supplies	\$ 733.29
June.	\$ 67,839	\$ 131	\$ 40,622	245	517	18	10	181	38	\$ 6.25	117	93	35	14,057	55	household supplies toiletries cleaning supplies	\$ 2,995.09
July.	\$ 65,836	\$ 108	\$ 39,423	269	609	10	609	17	192	\$ 5.15	131	104	34	12,789	40	household supplies toiletries cleaning supplies	\$ 246.41
August.	\$ 59,456	\$ 94	\$ 35,602	258	634	16	634	10	203	\$ 4.47	117	101	40	13,314	36	household supplies toiletries cleaning supplies	\$ 1,056.60
September.	\$ 66,690	\$ 86	\$ 39,934	304	771	18	771	22	256	\$ 4.12	150	109	45	16,191	58	household supplies toiletries cleaning supplies	\$ 4,582.70
Total:	\$ 866,048	\$ 666,048	\$ 518,592	3490	8594	251	94	2930	803	\$ 4.20	1650	1305	505	180,474	1001	new freezer van cleaning supplies	\$ 14,430.90

STATISTICS ABOUT FAMILIES SERVED:

Children 1st visit in: 2021

Families: 350, # Individuals: 843, new client: 38, to food bank: 13, # Deliveries: 17

AREAS OF SERVICE: Gig Harbor: 165, Key Pen: 132, Other: 53, Homeless*: 20

COST PER MEAL PER PERSON: 98322, 98349, 98394, 98333, 98395, 98351, 98359.

Sawetway Card Distribution:

November	\$ 19,750
December	\$ 25,550
January	\$ 200
February	\$ 14,550
March	\$ 2,350
April	\$ 13,300
May	\$ 11,050
June	\$ 10,350
July	\$ 12,700
August	\$ 13,405
September	\$ 138,135

Individuals: 516 # CHILDREN: 285 AREAS: GH111, KP73, OTHER: A

NOTE: ALL DOLLAR VALUES REPRESENT FOOD: # meals possible is computed by multiplying the number of individuals by 21 meals (7 days x 3 meals)

Divide the value of food for month by number of individuals.

Divide the cost per individual by 21 (3 meals x 7 days).

Respectfully submitted by Jan Coen

*Homeless clients often are staying with friends

Fundraising 2021 Milestones

Gig Harbor Peninsula FISH is supported and funded by the community which has allowed GHP FISH to serve our neighbors in need with food and other assistance for over 45 years. Additionally, a new grant initiative was successfully created and implemented which helped fund food purchases and provide financial assistance along with funding for the Building the Future capital campaign. Working closely with the Communications Committee allows for the development of materials and opportunities which help to coordinate compelling stories and information that prompt supporters to continue to provide monetary contributions to the organization for both operations and capital giving.

Although hired for the capital campaign, Pam Leazer has been working with GHP FISH to help grow and refine fundraising practices. She has been a tremendous help to our volunteers who work on the finances by working closely with them on the Neon CRM system.

Neon CRM:

- Hired consultant, Mary Hackett, to help with formatting and implementation. Sue McLean, Teresa Braille, and Pam Leazer are primary users.

Grant Team:

- Team of four volunteers: Lisa Eul (lead), Richel Falk, Jana Marcelia, Jason Noble, Lori Ann Reeder
- Grant requests included funding for program services and operations, as well as began raising capital funding for the "Building the Future" capital campaign.
- Grants submitted for operations: 11 (2 that were submitted in FY 2021 were funded in FY 2022)
- Grants funded for operations: 8 for \$175,500

Events Team:

- Event team was formed: Amy Gartlan (lead), Jan Mallavia, Chris Otto, Debra Jones, Kris Szelmezcza, Pam Leazer
- Giving Tuesday:
 - Coordinated effort with Communication Team (Kelly Pruitt – Facebook)
 - \$30,630
- GHP FISH Week:
 - Added a separate "Restaurant Raffle" which was very successful.
 - \$1,519

Capital Campaign:

- Capital Campaign Cabinet formed to help with fundraising for the "Building the Future."
- Funds raised (approximately): \$5.8M (includes funds raised prior to and during FY 2021)

Respectfully submitted,
Amy Gartlan
Fundraising Coordinator

GIG HARBOR PENINSULA FISH PHONE MONITOR REPORT FOR FY OCT 2020-SEPT 2021

FINANCIA L AID	TRANSPORT	FOOD BANK	DONATIONS	NEW VOLUNTEER	REQ FOR INFO	MESSAGE	OUT OF AREA	S	NON-FOOD/GOOD	REF TO OTHER AGENCIES	MISC	TOTAL CALLS	R DAYS	MONITO	AVERAGE/HIGH/L
3	0	4	5	1	1	4	0	0	0	0	4	22	4	5.5AV/ 11 HIGH	
10	0	5	14	3	6	13	0	0	1	0	13	65	6	10.5 AV/ 21 HIGH	
1	0	2	13	1	6	8	0	0	2	0	3	36	5	7 AV/10 HIGH	
1	0	3	9	0	3	8	0	0	0	0	3	27	5	5.5 AV/12 HIGH	
4	1	2	2	0	3	5	0	0	0	0	3	20	5	4 AV/9 HIGH	
1	0	0	6	0	0	6	0	0	0	0	1	14	5	3 AV/5 HIGH	
1	1	2	3	0	0	5	0	0	0	0	0	12	5	25 AV/5 HIGH	
2	0	1	5	2	0	2	0	0	0	0	1	13	4	3 AV/4 HIGH	
4	1	1	2	0	0	1	0	0	0	0	4	13	5	2/5 AV/4 HIGH	
4	0	0	1	0	0	3	0	0	0	0	0	8	5	1/5AV/6 HIGH	
2	0	0	4	1	0	5	0	0	0	0	1	13	5	2/5 AV/3 HIGH	
0	0	1	0	3	0	1	0	0	0	0	3	8	5	2/5AV 3 HIGH	
TOTALS:	33	3	21	64	11	19	61	0	3	0	36	251	59	4/25 Av /21 Hi	

Respectfully submitted by: Jane Hamton, Monitor Coordinator

Store and EFN Donations*

Store / Donator	Avg per month (lbs)	Annual Estimate (lbs)	Avg per month (\$)	Annual Estimate (\$)
Albertsons	2,652	31,824	\$4,429	\$53,148
Costco	7,356	88,272	\$12,285	\$147,418
Fred Meyer	3,226	38,712	\$5,387	\$64,642
Safeway	2,258	27,096	\$3,771	\$45,257
Target	3,984	47,808	\$6,653	\$79,834
Pepperidge Farms	509	6,108	\$849	\$10,143
EFN	5,689	68,268	\$9,500	\$114,000
Totals	25,674	308,088	\$42,874	\$514,442

*Note: Above totals do not include anonymous / individual donations or groups, these numbers only include the regularly scheduled pickup routes specifically mentioned. The above totals also do not include the post offices, Cutters Coffee, Columbia Bank, Ace Hardware, Gig Harbor General Store or the Safeway food drives.

Donations from individuals and groups (not listed above) average 16,459 pounds per months, yielding an annual estimate of 197,504 pounds. Financial estimates are an average of \$27,486 per month and annual donations valued at \$329,833.

Total Donations from All Sources**

**Includes donations from anonymous / individual or groups, does not include Post Offices, Cutters Coffee, etc.

Avg per month (lbs)	Annual Estimate (lbs)	Avg per month (\$)	Annual Estimate (\$)
42,023	505,592	\$70,360	\$844,275

2020 CHRISTMAS TOY REPORT

Due to Covid 19, the Toy Program was held in a warehouse located at 5775 Soundview Park in Gig Harbor. A "no-contact" program included a QR (online) registration which ran from October 19th to December 16th. In addition, people could use a hard copy application form at Fish Food Bank.

Total number of children for distribution was 666 and the total number of families served was 250+.

Total number of toys collected (including Amazon Wish Collection) was 10,405 toys.

Total amount of cash and gift cards distributed to families was \$9,922.

Toys were shared with eight other non-profit organizations, which included:
90 large bags of toys and \$420 worth of gift cards.

Volunteers:

32 Volunteers worked on the Program

741 Volunteer hours were recorded

We had regular Fish volunteers and 'Sign-Up Genius' volunteers.

1,553 Miles driven were recorded

146 "Thank You" letters were sent out after the Program

GHP FISH CLIENT TRANSPORTATION

Fiscal Year 2021

(October 2020 – September 2021)

	Hours	Mileage	Rides	Deliveries	Toll Charges	Admin. Hours
October 2020	10	223.5		13		4
November	6.5	119.5		12		.5
December	6.5	114.6	3	13		1.0
January 2021	4.75	80.7	6	4		.5
February	3.5	80.2		7		.5
March	7.25	98.6		10		.25
April	3	65.9		6		.25
May	4.75	96.8		8		.25
June	14.25	192.3	7	12	2	.5
July	10.25	155.9	8	9	1	.5
August	3.75	60.8		7		.25
September	17.5	233.5	3	15		1.0
TOTAL:	92	1,522.3	27	116	3	9.5

Due to procedural changes and safety precautions during this second pandemic year, we continued to strictly limit the number of rides to medical appointments and delivered food directly to our most vulnerable neighbors to limit person-to-person contact in that way as well. This has been a real hardship for many of our clients who have no form of transportation.

Respectfully submitted,

Dawn Wagner
Client Transportation Coordinator



GIG HARBOR PENINSULA FISH FOOD BANK FY 2020/2021 Annual Report - Volunteer Coordinator

Gig Harbor Peninsula FISH Food Bank is a volunteer run organization made up of individuals of all ages who volunteer their time and energies to serve the many needs of our community. These dedicated volunteers come from all walks of life and are a reflection of our community. Many of our volunteers are retirees whose former occupations include engineering, banking, education, law enforcement, small business, legal, medical and armed services to name a few. Many volunteers are local elementary through high school students who are seeking to fulfill commitments for community service or simply wish to help along with their family and friends.

Anyone who has the time and the desire to serve our community is welcome. A commitment to volunteer can mean spending as little as 2 hours per month collecting food at a food drive or as much as one week per month assisting clients as a financial aid volunteer. Working at the food bank is usually a 3-to-4-hour commitment once a week. Throughout the challenging COVID protocol requirements, volunteers were able to maintain the ability to serve clients in a safe and efficient environment.

Current volunteer positions at the food bank include shoppers, re-stockers, warehouse delivery, and some clerical. Some volunteer opportunities taking place outside of the food bank include delivery food packages to clients and picking up goods from local markets and stores. In the near future, volunteers will again be needed for one-time special events or annual food drive events throughout the year. At holiday time, extra help is needed to organize our annual Holiday Toy Drive and Holiday dinner baskets; some volunteers have made this an annual family event. SignUpG enius will continue to be a useful tool in recruiting community members to fill increased volunteer requirements during peak and holiday usage. Looking forward, once the new facility is in operation, the expectation is that the number of regularly staffed volunteers will rise and positions will be updated to suit the new and improved flow of operations.

On Wednesday and Thursday afternoons, local junior and senior high school students staff shifts from 3:00 pm until 6:00 pm, providing extended hours of service. Many of the student volunteers have years of experience and have accumulated over 300 hours each. The students are able to fulfill requirements for Honor Society, Varsity Letters, school and classroom assignments. Additionally, students are trained in many skills employers value and we are happy to provide recommendations and references.

The GHP FISH Food Bank Board of Directors would like to extend their sincerest and most heartfelt thanks to each of our wonderful volunteers whose selfless efforts sustain the operation of this organization and help make it the viable and purposeful place for those who are in need in our community.

Hours: 1248

Miles: 104

Respectfully submitted,

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Jeannie Rodenberg

Jeannie Rodenberg

Volunteer Coordinator



