

# FISCAL YEAR 2020 ANNUAL REPORT

**WEBSITE:** ghpfish.com

FOOD BANK PHONE: 253-858-6179 FINANCIAL AID: 253-851-8800

MAILING ADDRESS: PO BOX 154 GIG HARBOR, WA. 98335

**FOOD BANK:** 

LOCATION: 4425 BURNHAM DRIVE (EAGLES BUILDING)

HOURS:

MONDAY: 9:30-3:30 TUESDAY: CLOSED WEDNESDAY: 9:30-6PM THURSDAY: 9:30-6PM FRIDAY: 9:30-3:30

**CLOSED WEEKENDS AND HOLIDAYS** 



# **Table of Contents**

About Gig Harbor Peninsula FISH Food Bank & Community Services1
Statement of Activity2
President's Message3
Food Bank Operations4
Food bank Statistical Report5
Store Transportation Report6
Safeway Monthly Food Drive Report7
Telephone Monitor Report8
Christmas Program Report9
Financial and Student Aid Report Including School Counselor Report10
Community Services Reports
School Counselor & Transportation Report11
Clothing Report12
Communications Report13
Fundraising 2020 milestones14
Volunteer Report

Web site: ghpfish.org

The Nonprofit Tax ID number for Gig Harbor Peninsula FISH is 91-1307991

GHPFISH is an all-volunteer agency-providing community assistance with the goal of helping families to maintain dignity, self-esteem, and self-sufficiency.

Telephone numbers for FISH:

Food Bank: 253-858-6179

FINANCIAL AID: 253-851-8800

Hours of operation:
Monday and Friday from 9:30-3:30
Wednesday and Thursday from 9:30-6pm.
Location:
4425 Burnham Drive (Eagles Building)

Mailing address:
GHPFISH
PO Box 154
Gig Harbor, WA 98335



INCOME:

#### **GIG HARBOR PENINSULA FISH STATEMENT OF ACTIVITIES:**

FY 2020

**FY 2019** 

Donations:
Grants:
Earned income-interest:
Subtotal Income:
Value of In Kind Donations
TOTAL DONATIONS & OTHER INCOME
EXPENSES:
Program Services
Financial aid:
Purchased food and hygiene:
School counseling programs:
Christmas toy program:
Operating expenses:rent, utilities, office exp.:
Total food and clothing distributed:
Total Expenses
Net income: income less all expenses:
Financial aid:
# families served:
Average assistance per family:
FOOD DISTRIBUTED:
Beginning inventory:
Purchased food and hygiene:
Donated food:
Ending inventory not yet distributed:
Total food distributed:
OTHER SERVICES PROVIDED IN FY 2020:
School counseling services:
Christmas toy program: *2019
Food boxes given to:(7 days food supply)
Christmas basket program:
Grocery store pickups:
Telephone monitor calls:**
Transportation rides:
# Students receiving Financial Assistance
Volunteers(new):
SUMMARY OF AID GIVEN FOR FY 2020
Cost of program services:
Value of food distributed:
Volunteer hours: 25,315.5 valued at \$33.02*
Volunteer miles: 67,718 valued at \$.14
VALUE OF TOTAL COMMUNITY AID
*Value of volunteer time for 2020 \$31.72 in WA star

F1 2020	112013
10/1/19-9/30/2020	10/1/18-9/30/19
\$ 756,782.00	\$ 335,006
\$ 86,678.00	\$ -
\$ 26,272.00	\$ 17,789
\$ 869,732.00	\$ 352,795
908,964	\$ 887,617
\$ 1,778,696.00	\$ 1,240,412
311,421	\$ 114,613
104,373	\$ 103,061
609.94	\$ 2,421
6950	\$ 100
131,634	\$ 111,929
860.967	\$ 864,603
1,415,955	\$ 1,196,727
363,351	\$ 43,685
EEO	\$ 453
558	
\$ 558.00	\$ 215
36,604	\$ 28,917
104,373	\$ 103,061
849,322	\$ 839,010
33,169	\$ 36,604
848,457	\$ 829,343
4 students	24 students
307 chidren	313 children
4,210Fa m/10,091Indiv	4,342 Fam/9,847indiv
208 fam/ 518 indiv	212fam,605indiv
158 days of pickups	150 days of pickups
monitor 173/fb 794	m116/580FB=696
93 rides/73 deliveries	749
37	37
46	29
1,385,405.00	\$ 1,163,770
848,457.00	\$ 829,343
\$ 835,917.81	\$ 949,253
\$ 9,480.00	\$ 12,408
3,079,259.81	\$ 2,954,774

Respectfully submitted by GHP FISH Coordinators

4/8/2021

<sup>\*\*</sup>Telephone monitors are scheduled only for Tuesday when FB is closed

#### **President's Report**

2020, a time of darkness or of hope and light?

Once again, the Gig Harbor community has come together to overcome adversity and to bring hope to many. It would be easy to see most of 2020 as a time of hopelessness but, because of the way our community has responded to the COVID situation I see that there is not just light at the end of the tunnel, but that the light is already here, and it is shining brightly.

We see the light in the faces of our volunteers as they go about the task of bagging groceries, picking up food from local stores, delivering food to shut-ins, helping people figure out how to pay their rent and utilities, writing for grants, communicating with our neighbors, planning for the new building, and in so many ways, doing what they can to help others.

Our communications team has really played a major role in what we have been able to accomplish this past year. Because of them, the community knew instantly when we needed food, funding, and new volunteers. The response was immediate and overwhelming. This made it possible to greatly expand the assistance we were able to provide to those needing help.

We certainly saw the light in the way our community not only responded to the initial need presented by the COVID situation but has continued to provide unprecedented financial and food support for our neighbors.

At a time when one would expect major projects like our building program to slow down, the exact opposite has happened. Again, the light is all over the place in the rapid response of the City permitting process, and in companies like Star Rental, RGA Architecture, WA Patriot Construction, Gray Road Holdings, Donkey Creek Holdings, Bill Acker Consulting and Eric Lazar Fire Protection Engineering donating services.

The light provided by our community, our volunteers, our community leadership, companies, churches, and organizations supporting GHP FISH shows that there is a way forward as we work to meet the challenges ahead of us. Thanks to all of you who provided the light we need to move forward.

Ron Coen

**Board President** 

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September. \$58,755,77	\$23,597.00	\$47,678.85	\$23,597.00	315		200	10	260	35	\$68,11	\$5.68	75	114	47	-		00	Street Sanders tree assure		Santambar	
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NOTE ALL DOLLAR VALUES REPRESENT FOOD		# meals possit	le is computed	# meals possible is computed by multiplying the number of individuals by 21 meals (I daysx3 meals)	the number of	of individuals t	y 21 meals //c	ayex3 meals			-	-	homeless cite	ints usually ar	homeless clients usually are staying with friends	riends					
Divide the value of food for month by number of individuals.	or month by nu	mber of individ	-	bessity him		AND RISE								-							
Divide the cost per individual by 21 (3 meals x7 days).	dual by 21 (3 mi	sals x/ days).		-	\$103.90	= :	\$12,052.40 ca	iculations for	C 8 7	or preparate o	calculations for larger families for prepacked * perishables distributed.		07 8 0			- The second sec					
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#### **Store Transportation Report FY 2020**

Perishable food items are donated to GHP FISH by ten local markets: Safeway, Albertsons, Fred Meyer, Costco, Cutters Point Coffee, Starbucks, Target, Jersey Mikes, Pepperidge Farms, and Panera Bread.

Twelve drivers make food collections. The donations are picked up by GHP FISH volunteer drivers Monday, Wednesday, and Friday mornings. The volunteers provide transportation with their own vehicles, at their own expense.

Additionally, some drivers also pick up at local school's food drives, community event food drives and local church food drives. A few drivers even pick up food once a month from the Peirce county Emergency Food Network.

GHP FISH is incredibly grateful for the driver's dedication to serve and support the needs of the community. Driver dedication is invaluable as evidenced by the following statistics:

Pick up days per year. 158
Pick up hours per year. 1.900

1,900

Total miles per year.

15,280

Value of donated time (1,900 hours) at \$30.04 per hour.

\$57,076.00

Value of miles (14,050) at \$ 0.14 per mile.

\$2,139.20

Value of food donation from stores.

\$ 510,222.30

Perishables redistributed to other food banks:

\$256,557.50

Submitted by Jan Coen in the absence of a Store Transportation Coordinator

We are saddened by the loss of David Nall -our Store Pickup Coordinator, who passed away in 2020 and who devoted countless hours coordinating the driver's activities. He is missed and his contribution to GHP FISH will be remembered fondly.

#### FISCAL YEAR 2020 FOOD DRIVE REPORT

Total volunteer hours:

98

Total volunteer mileage:

320

Total coordinators hours:

122

Total coordinators mileage: 650

**(F0** 

#### Safeway Food Drive: FY2020 Summary

The Safeway Food Drives in FY2020 were greatly impacted by the global pandemic.

The first and second quarters of FY2020 started out with a bang, as the economy was doing well, and we saw our largest ever first six months of food and cash donations. The first wave of COVID hit the March food drive, but Safeway shoppers continued to give at a record pace.

Then in April we were told to mask up, social distance and isolate ourselves as COVID hit full force. Not wanting to put our volunteers or Safeway shoppers at risk, we called off the Safeway Food Drives for the remainder of FY2020.

It was especially humbling to be on the receiving end in March, as there were mass shortages of products. But we witnessed the generosity of our neighbors at Safeway giving to help FISH fulfill its mission of "neighbor helping neighbor."

- Ron & Kathy Butler, Safeway Food Drive Coordinators

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## **Annual Report-Christmas Reports**

(FY-10/1/2019-9/30/2020)

# **Christmas Basket** information for December 2019

"Baskets" are actually many bags---canned goods, fresh fruit and vegetables, ham or turkey, baked goods, and desserts. These were received by 208 families with 516 individuals (285 of them children) As always, the event received strong support and donations from local schools, organizations and businesses and individuals willing to help extend extra support to families experiencing financial distress, illness or other economic emergencies helped make it a success.

Christmas baskets distributed: 208

# families: 208

# individuals: 516

# children:

285

Areas family's homes:

Gig Harbor:

111

Key Peninsula: 73

Other:

24 (Fox Island, Burley Etc.)

Value of food distributed: \$14,372.15

Submitted by Jan Coen, Food bank Coordinator

**FY20202 CHRISTMAS BASKET and TOY REPORT 2019** 

# **GHP FISH FY 2019 Toy program Report**

Subject: Toy Program results for Christmas 2019

307 Children total

27 Volunteers working on the program

1,601 Miles driven

400 Hours worked

3254 Toys and gift cards donated

Program held at Fire Station Headquarters, 10222 Bujacich Rd, NW, Gig Harbor. Had two Distribution Days:

Monday, December 16, 2019;

Friday, December 19, 2019 (for families that missed Distribution Day on Dec.16th)
Total number of bundles (approximate \$50 value each):

Number given out was 640

Gift cards given out with a total value of \$1562

Toys were shared with five other non-profit organizations

Prepared by: Betsy Cheney

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Submitted by: Kathy Guinan

#### SCHOOL COUNSELOR'S REPORT FOR FY 2020

The FISH Counselor's fund supported 4 students between October 2019 and September 2020 with a total of \$609.94. That included a pair of wrestling shoes, an AP test fee, and 2 summer courses that students needed for graduation. We do appreciate the support that FISH provides for our students and families. Thank you.

Balance in the account as of October 1, 2020 was \$439.90

Submitted by Becky Maffei School Counselor representative

#### GHP FISH CLIENT TRANSPORTATION ANNUAL REPORT 2020

	TIME SPENT WITH CLIENTS	TOTAL MILES	TOTAL NUMBER OF RIDES	DELIVERIES	ADMIN TIME SPENT
Oct-19	7 4.25	31.7	11		1.5
November	23.5				4
December	9.5			1	4
Jan-20	2.25		9		0.5
Feb-20	2.08		3		2
Mar-20	3.25	85.1	3	5	0.5
Apr-20	1.5	33		3	
May-20	10.25	159.6		13	0.5
Jun-20	5.75	80.7	2 (97	6	<u>1</u>
Jul-20	0.5	6	V 1	10	<u></u>
Aug-20	9.25	105.3		23	0.5
Sep-20	2.5	87.3	1	12	0.5 0.5
	74.58	1173.2	93	73	16.5

GHP is currently not picking up customers and bringing them to FISH. Rather, deliveries are made to the clients by the volunteers. There is no transportation in our area. This service fills a need in the community, especially for the eldery who do not have access to other modes of transportation. The Covid 19 pandemic has altered the method of helping our clients.

Repectfully submitted

Betty Jutte Client Transportation Coordinator

### **GHP FISH CLOTHING ANNUAL REPORT**

#### Fiscal Year 2020

#### October 1, 2019 - September 30, 2020

	TOTAL VOLUNTEER HOURS	TOTAL MILEAGE
OCTOBER 2019	153	328.4
NOVEMBER	131	210.4
DECEMBER	166	375.1
JANUARY 2020	170.5	358.7
FEBRUARY	163.25	360.2
MARCH	60	165.8
APRIL	5.5	26.4
MAY	0	0
JUNE	0	0
JULY	16	32.4
AUGUST	17.5	56.2
SEPTEMBER	26.5	176.1
TOTALS:	909.25	2,089.7

The Clothing Department has around eight regular volunteers who process the nonfood donations. Our operations were affected as we had to temporarily shut down for the majority of 2020 due to the pandemic, although we continue to provide necessities upon request. The approximate value of the donations we were able to give to our clients was \$15,536.

Respectfully Submitted,

Dawn Wagner Clothing Coordinator GHP FISH Food Bank & Community Services

# GHP FISH Communications Committee report for FY 2020

The Communications Committee of experienced communicators, IT experts and GHP FISH leaders publicizes GHP FISH and its programs both to the general public and to its supporters and volunteers. External publicity increased substantially in FY 2020, with four Peninsula Gateway articles, an article and complementary year-long series of ads in Canterwood Magazine, a Beyond the Bridge podcast interview and increased Facebook and Instagram posts and engagements. COVID-19 restrictions and adjustments starting in March led to a single, delayed edition of the FISHline newsletter, and accelerated plans for an internal e-newsletter to connect and inform volunteers. Other milestones included: graphics review and upgrades by a Northwest College of Art and Design intern, who continues to serve as a volunteer; website additions of Spanish- and Russian-language pages, plus a Donations FAQ section.

Respectfully submitted,

Sue Lockett John Communications Coordinator

#### **Fundraising 2020 Milestones**

Gig Harbor Peninsula FISH is supported and funded by the community, which has allowed GHP FISH to serve our neighbors in need with food and other assistance for over 44 years. FY 2020 saw a growth in our fundraising capabilities with the implementation of a Donor Support system and the formation of a grant writing team. Other fundraising activities included preparation for a capital campaign.

#### Neon CRM:

- Implemented use of Customer Relationship Management System with subscription to NeonCRM, a cloud-based software suite that provides tools to help nonprofits manage and work with donors and supporters.
- First year of use has been a learning process. Thank you to Karen Miller and Sue McLean for inputting past donor information, setting up processes and keeping the data current.
- Donor data from previous years (from July 2014- Sept. 2019) was inputted into Neon first.
- FY 2020 donations are the first year's donations and new donor information to be directly inputted into the system.

#### **Grant Team:**

- Grant team formed; consisting of four volunteers: Lisa Eul (lead), Richel Falk, Jana Marcelia, Jason Noble
- Grant requests included funding for program services and operations.
- Grants submitted: 15
- Grants funded: 2 for \$ 7,500
- Grants denied: 1

# - Grants pending: 12 Events:

- Giving Tuesday:
  - Data tracking in this area is weak. Donations tallied in the past several years have included any donation given during the Giving Tuesday week.
  - Number of donations for the week of Dec. 2 (Tuesday-Friday): 23
  - Total for week: just over \$20,000.
- GHP FISH Week:
  - Due to Covid-19, GHP FISH Week was cancelled.

#### **Feasibility Study:**

- Hired The Alford Group to conduct a Feasibility Study for capital campaign readiness.
- Completed the study and received recommendations for capital campaign readiness activities for GHP FISH, as well as encouragement to conduct a capital campaign for the new building.

#### Capital Campaign:

- Hired The Alford Group as Campaign Counsel.
- Capital Campaign commenced August 1, 2020.
- Amy Gartlan, Fundraising Coordinator



#### GIG HARBOR PENINSULA FISH FOOD BANK FY 2019/2020 Annual Report - Volunteer Coordinator

Gig Harbor Peninsula FISH Food Bank is a volunteer run organization made up of individuals of all ages who volunteer their time and energies to serve the many needs of our community. These dedicated volunteers come from all walks of life and are a reflection of our community. Many of our volunteers are retirees whose former occupations include engineering, banking, education, law enforcement, small business, legal, medical and armed services to name a few. Many volunteers are local elementary through high school students who are seeking to fulfill commitments for community service or simply wish to help along with their family and friends.

COVID 19 greatly reduced the number of regular, weekly volunteers as self-isolation became the norm for many of them. A handful of dedicated volunteers worked long hours and filled gaps in the schedule to stay open. Reaching out to the community through SignUpGenius, we were able to maintain sufficient staff to serve the needs of the community. COVID 19 also affected some of the ways we serve; for example, instead of our volunteers bringing clients into the food bank to do their shopping, food packages were delivered to their door.

On Wednesday and Thursday afternoons, local junior and senior high school students staff shifts until 6:00 pm, providing extended hours of service. Many of the student volunteers have years of experience and have accumulated over 300 hours each. One of our student volunteers, Everett Ruuska, was selected as the Student of Distinction for Community Service in April, 2020. His six-year commitment of service to GHP FISH and its mission was an exemplary effort.

Anyone who has the time and the desire to serve our community is welcome. A commitment to volunteer can mean spending as little as 2 hours per month collecting food at a food drive or as much as one week per month assisting clients as a financial aid volunteer. Working at the food bank is usually a 3 to 4 hour commitment once a week. Current volunteer positions at the food bank include shoppers, restockers, warehouse delivery, and some clerical. Some volunteer opportunities taking place outside of the food bank include delivery food packages to clients and picking up goods from local markets and stores. In the near future, volunteers will again be needed for one-time special events or annual food drive events throughout the year. At holiday time, extra help is needed to organize our annual Holiday Toy Drive and Holiday dinner baskets; some volunteers have made this an annual family event.

The GHP FISH Food Bank Board of Directors would like to extend their sincerest and most heartfelt thanks to each of our wonderful volunteers whose selfless efforts sustain the operation of this organization and help make it the viable and purposeful place for those who are in need in our community.

Hours: 1560 Miles: 234

Respectfully submitted.

*Jeannie Redenberg* Jeannie Rodenberg Volunteer Coordinator (c) 1/4

# GHP FISH FY 2020 Annual Report